

CHANGE THE *Conversation* CHANGE YOUR *Results*

**WE BELIEVE
CONVERSATION IS A
CORE LEADERSHIP
CAPABILITY**

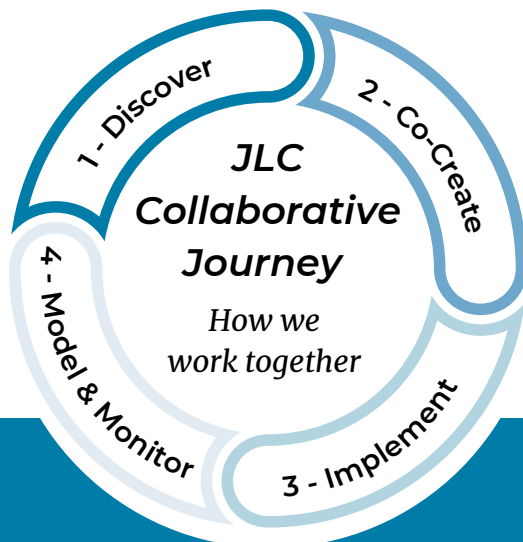


“To get to the next level of greatness depends on the quality of the culture, which depends on the quality of the relationships, which depends on the quality of the conversations. Everything happens through conversations.” –Judith E. Glasser

Our mission is to support leaders in developing high quality relationships through their everyday leadership conversations.

JLC is a small, woman-owned, leadership communications and consulting firm that emphasizes relationships, trust, and collaborative solutions. Our diverse coaches have extensive leadership experience in government, private sector, and education and have developed practical knowledge using research-based practices rooted in the learning organization work of Peter Senge, Edgar Schein, and Margaret Wheatly.

Many organizations wonder why strategy and change efforts fail or why some leaders are more effective than others. They often look to shiny new training programs, offsite experiences, leadership books, etc. to implement as a solution or fix. We believe what's really needed is a clear understanding of how quality relationships developed through everyday leadership conversations impact outcomes. *Change the conversation. Change your results.*



Imagine the shift...

Manager	→	Conversational Leader
Avoiding Conversations	→	Courageous Conversations
Ineffective Communications	→	Systemic Communications Loops
Withholding, Competitive Culture	→	Cooperative, Collaborative Culture
Siloed Thinking	→	Systems Thinking
Stuck in Old Ways	→	Open to Possibilities
One-Way Information Dumps	→	Two-Way Learning Conversations

Leadership Development Sessions



Customized leadership development sessions are short focused interactive learning experiences. Every session is rooted in proven, research-based theories, methods, and tools delivered virtually by our team of experienced, professional Leadership Communication Coaches in a four hour live session.

Leading Self

- Developing and Sustaining Quality Professional Relationships
- Establishing Safely Dangerous Space and Trust for Collaborative Conversations
- Unconscious Biases: Enhancing Decision Making By Recognizing Blind Spots
- Leading with Authenticity, Vulnerability and Transparency
- Leading with Emotional Intelligence
- What's the Problem? Technical - Adaptive - Both
- Becoming a Learning Leader
- Feedback: Giving, Receiving and Avoiding
- What Are You Telling Yourself? Managing Self-Talk

Leading Teams

- Leading Virtual Teams
- Reinventing Your Leadership Team
- Developing Team Visions of Success
- Leading Through Ambiguity, Volatility, Complexity and Uncertainty
- From Argument to Consensus: Disagreement as an Opportunity for Alignment
- Coaching and Mentoring to Increase Engagement and Team Learning
- Performance Based Coaching Conversations
- Stop the Drama, Do the Work, Get Results

Leading Organizations

- Sustaining Change Through Story and Vision
- Developing an Inclusive Culture: Words Matter
- Establishing a Culture That Embraces Change
- Resilience: Reframing Problems Into Opportunities
- Seeing The Whole: Moving From Stovepipes to a Collective Vision
- From Tactical to Strategic Thinking
- Don't Confuse Firefighting with System Solutions
- Does Everyone Have What They Need? A Leaders Primary Responsibility

Leading Meetings

- Designing and Delivering Quality Presentations
- Leading Virtual Meetings with Engagement and Accountability
- Stand and Huddle: Short Meetings that Address Team Challenges
- Meet Less and Accomplish More: Four Steps to More Effective Meetings

CONTACT US

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